GLASGOW FORT RETAIL & LEISURE







GLASGOW FORT IS A LARGE OUT-OF-TOWN SHOPPING AND LEISURE PARK LOCATED IN GLASGOW, SCOTLAND

JUST OFF JUNCTION 10 OF THE M8 MOTORWAY.

It is one of the strongest performing assets in Scotland due to its sales densities and outperforming retailers.

Outperforming in:

FASHION & ACCESSORIES
FOOD & CONVENIENCE
JEWELLERY
ENTERTAINMENT & BOOKS
HEALTH & BEAUTY
FOOD & BEVERAGE
LEISURE



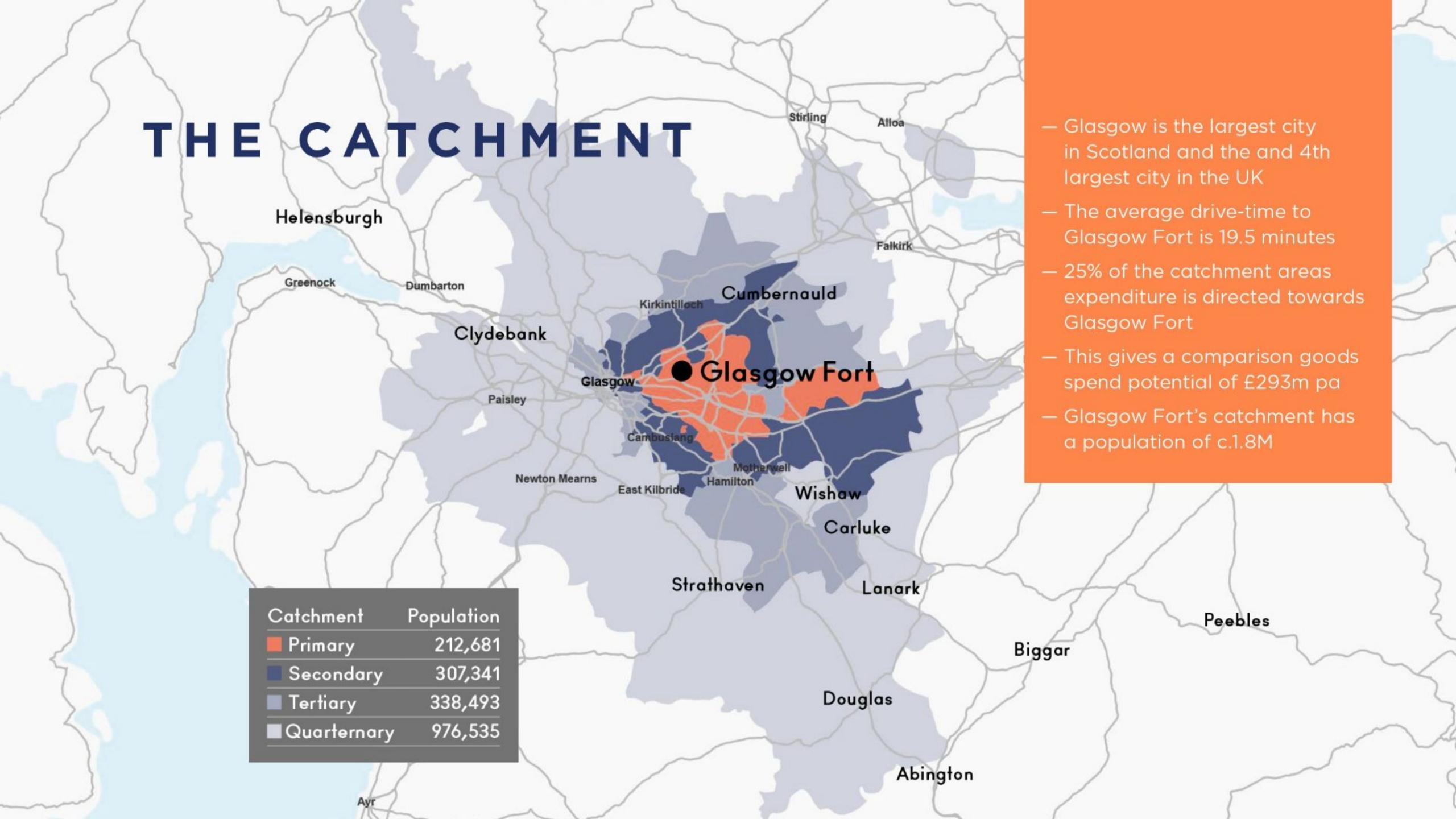


VISITOR PROFILE

THE PERFECT LOCATION WITH UNRIVALLED ACCESSIBILITY

- Located to the East of Glasgow, 8 miles from Glasgow city centre.
- Prominent position just off the M8 junction 10,
 with 2.3 million vehicles passing the centre each year.
- Easily accessible with over 2,500 free car parking spaces and 100 bus services every hour.





THE SCHEME

533K sq ft

OF RETAIL AND LEISURE

84 UNITS

ANCHORED BY NEWLY REFURBISHED M&S, ZARA FLAGSHIP AND AN 8-SCREEN VUE CINEMA

£15M

INVESTED TO DELIVER
A MODERN AND
VIBRANT EXPERIENCE

2,500

FREE PARKING SPACES EXTENDED OPENING HOURS TO 9PM



83

DWELL TIME (MINS)

20 FREQUENCY OF

VISITS PER YEAR

£113
RETAIL SPEND

79%

RETAIL CONVERSION

£15

CATERING SPEND

47%

CATERING CONVERSION RATE 66%

FEMALE

34%

MALE

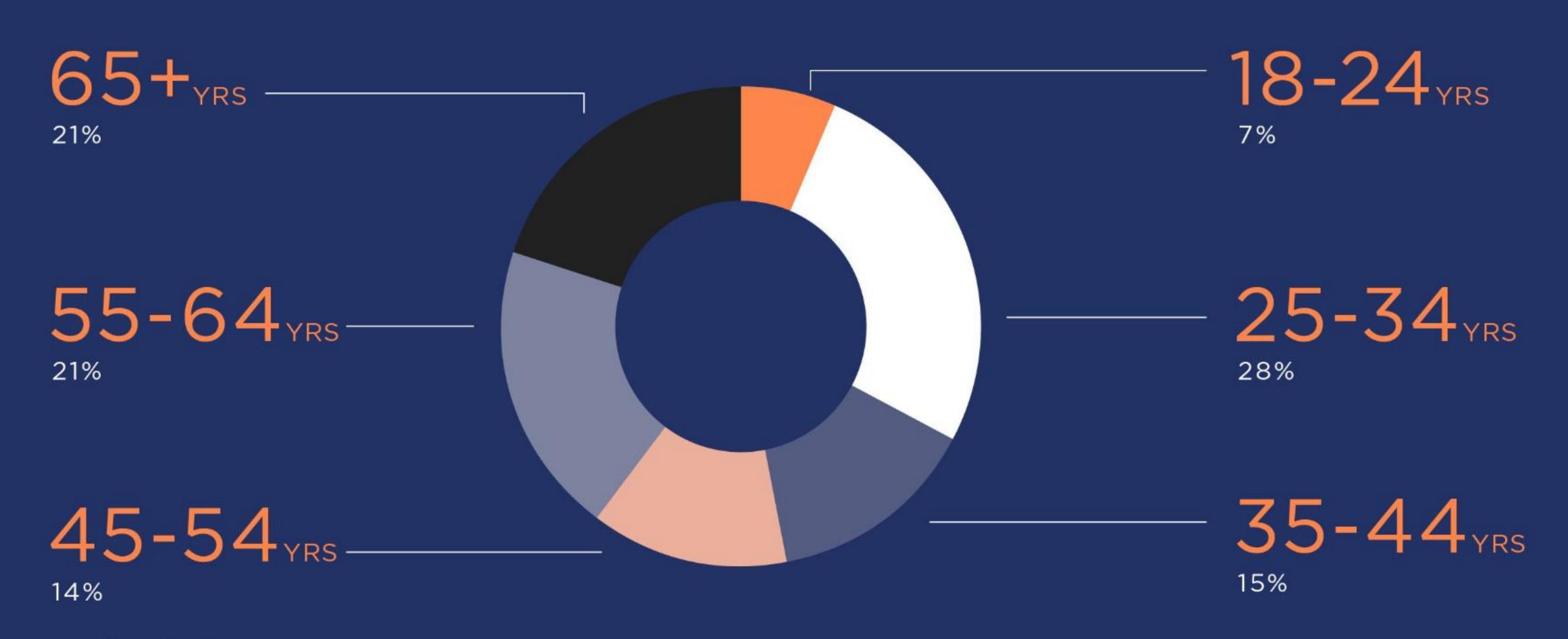
THE
GLASGOW FORT
SHOPPER





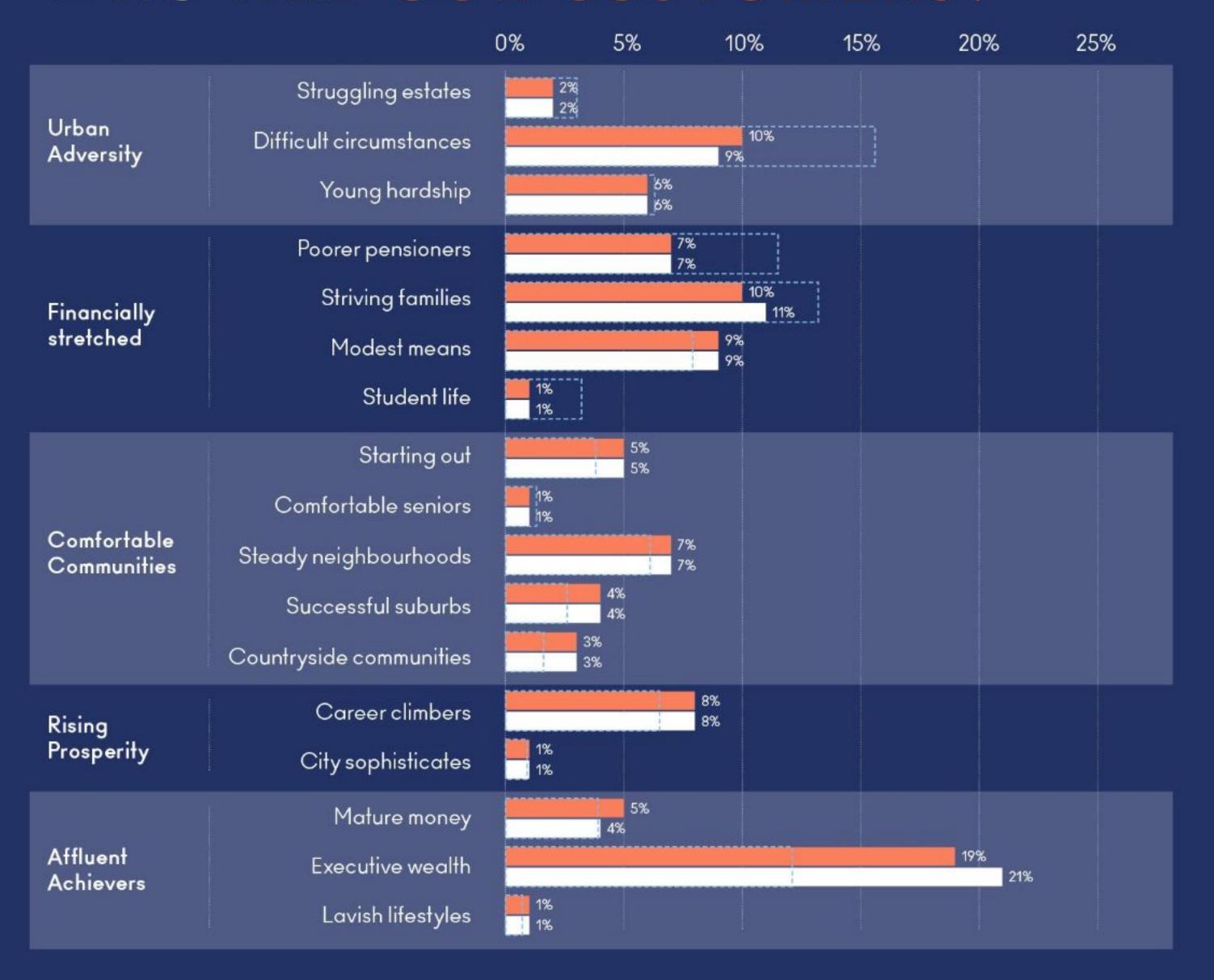


GLASGOW FORT VISITOR



^{*} Annual footfall from 2022

WHO ARE OUR CUSTOMERS?



Key

2023 Consumer

2022 Consumer

Catchment

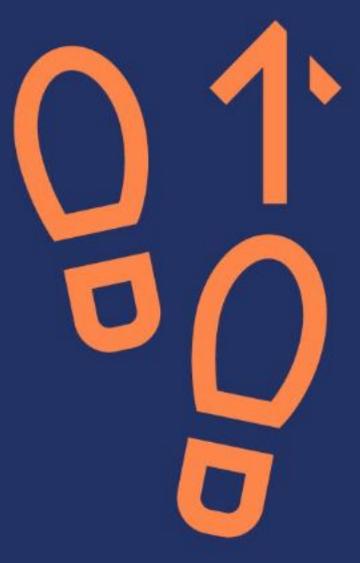
Source: CACI Mobile Data

ANNUAL FOOTFALL AND RETAIL SALES

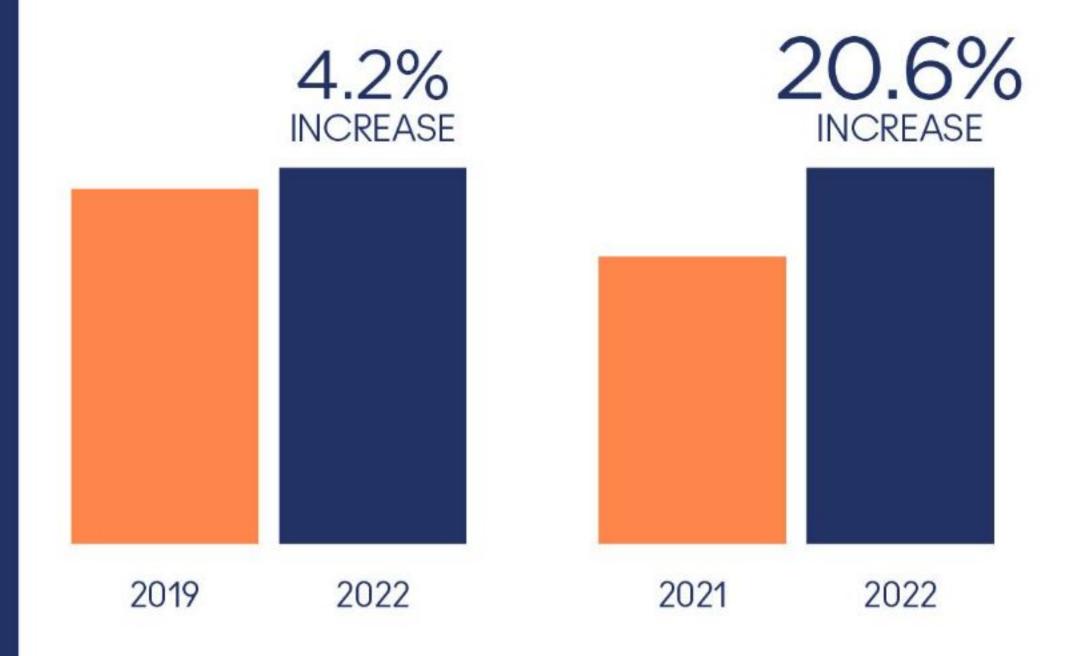
16.3 MILLION*

2023

15.8 MILLION 2022



INCREASING RETAIL SALES



*Moving annual total for the previous 12 month Source: British Land footfall data – FY23



HEALTH & BEAUTY









FOOD & BEVERAGE





FASHION & ACCESSORIES



MANGO



RIVER ISLAND

GIFTS AND JEWELLERY



PANDORA BEAVERBROOKS SWAROVSKI



GENERAL MERCHANDISE









SPORTS & LEISURE



MMULYSATOO





SPECIALIST RETAILERS













HAS CHOSEN TO OPEN A 30,000 SQ FT REGIONAL FLAGSHIP STORE

Located across 2 floors, the store features an extensive range of womenswear, menswear and childrenswear.



PRIMARK®

SCOTLAND'S NEWEST REGIONAL PRIMARK STORE

- Opening 2024, Primark have chosen Glasgow Fort for their 40,000 sq ft regional flagship store.
- Located across 2 floors, this store will offer an extensive range of clothing and home accessories.



FLAGSHIP STORES

M&S

EST. 1884





next



RANKINGS AND PERFORMANCE

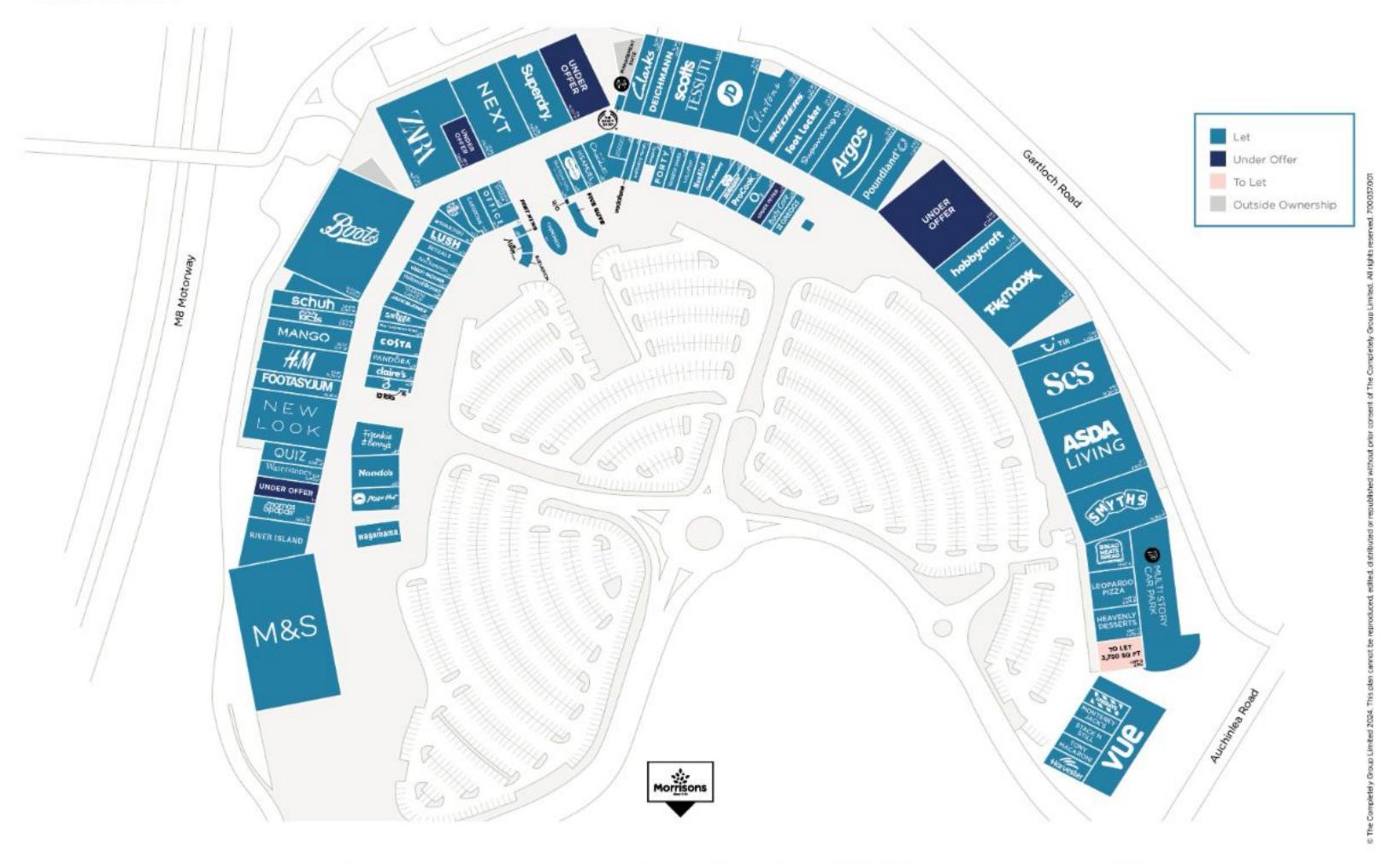








HERCULES GLASGOW FORT, GLASGOW, G34 9DL **UNIT TRUST**

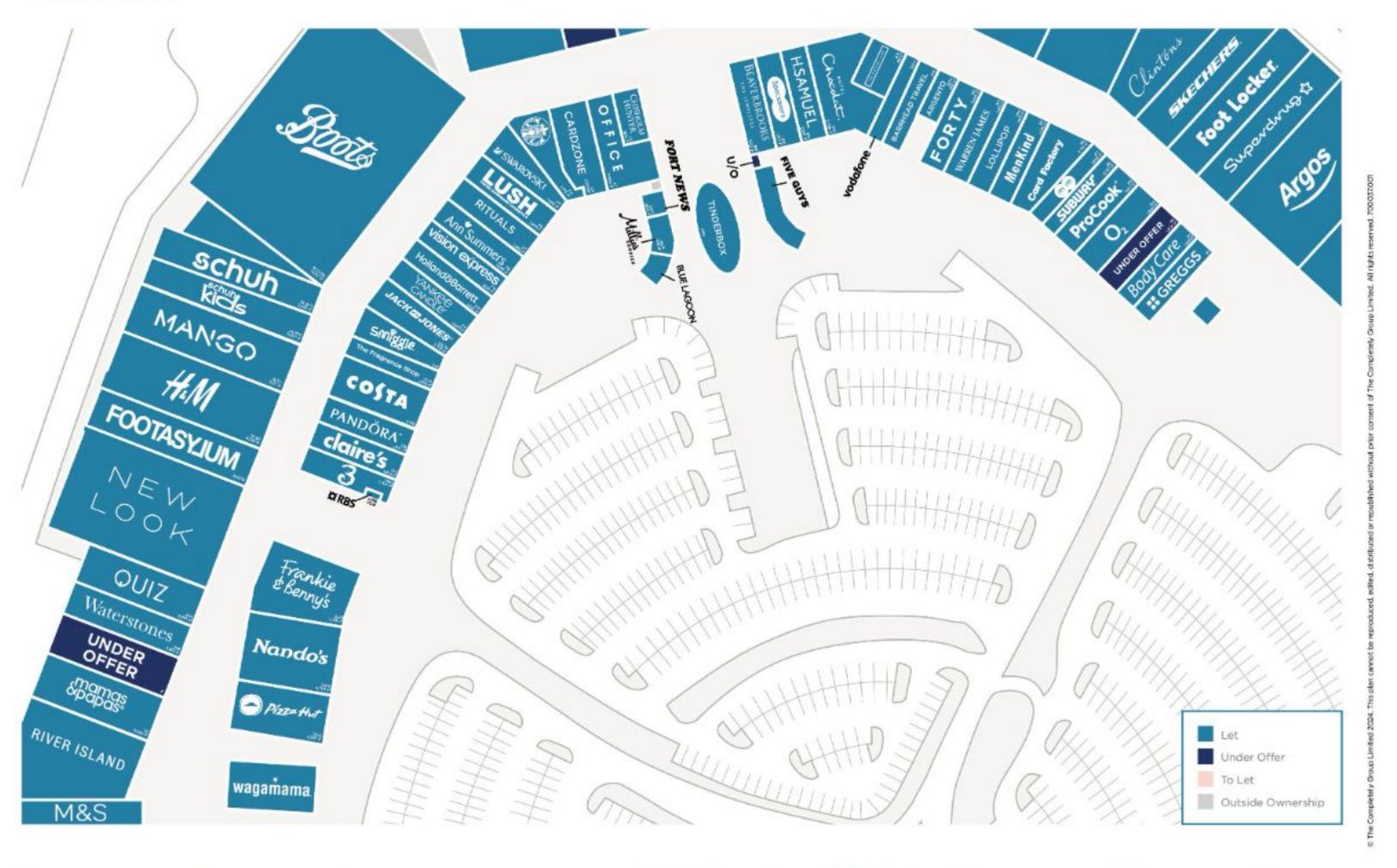








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Gross Internal Area

Planning | 523,000 sq ft | Open A1 | 2,500

Parking





